

# Partnering with agencies

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INTERMOUNTAIN



# Topics

- ▶ Resources
- ▶ Street Selection
- ▶ Material Selection and quantities
- ▶ Equipment
- ▶ Specifications
- ▶ Communication
- ▶ Reasonable Expectations



# Resources and Budget

- ▶ What dollars do you have committed?
- ▶ Long term vision or band aid?
- ▶ Site visits from Industry Resources
- ▶ Pooling money with other local agencies
- ▶ Timing of bids and build (early work and in combination)



# GROUPING/SCHEDULING OF WORK

- ▶ ADJACENT ROADS
- ▶ PERFORM WORK IN A GRID
- ▶ NEIGHBORHOODS
- ▶ CLOSURE LIMITATIONS? (SPLIT STREETS LENGTHS)

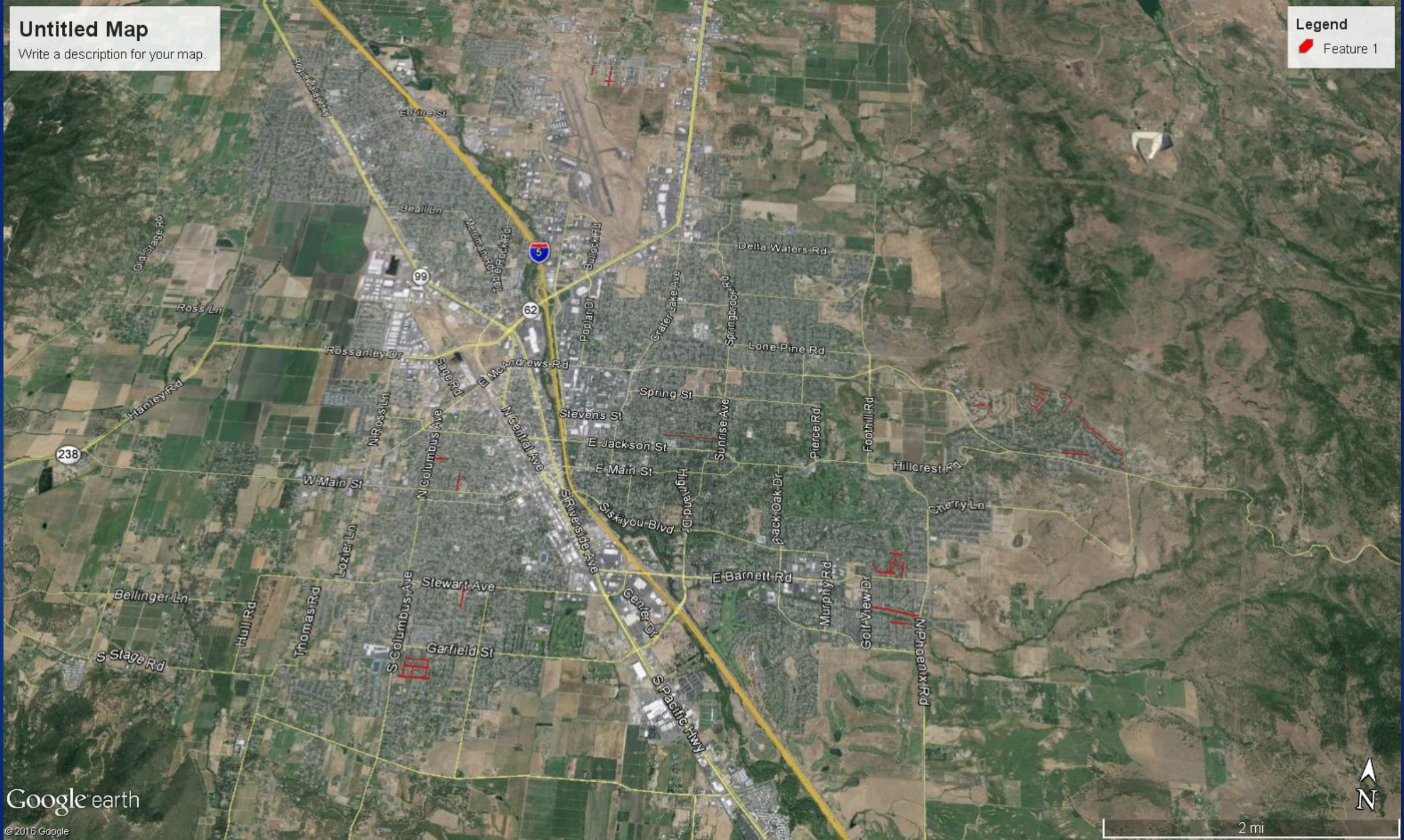


# Untitled Map

Write a description for your map.

## Legend

Feature 1





# Untitled Map

Write a description for your map.

## Legend

49,318 SY

Untitled Polygon

49,318 SY

Google earth

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Adams Blvd

1000 ft





# Quantities

- ▶ Be as accurate as possible (contractor take off vs bid documents)
- ▶ Over run/ Under run
- ▶ Tonnage or YD2?
- ▶ Lump Sum items?



# AGG SOURCES AVAILABILITY

- ▶ AGGREGATE MANUFACTURE/GRADATIONS/LOGISITCS





# EMULSION/HOT APPLIED

- ▶ Emulsion Availability
- ▶ Hot Applied Chip Seal Logistics and Types
- ▶ Equivalent Products (Example Rubberized Slurry)



# SPECIFICATIONS

- ▶ CLEAR SPECIFICATIONS/CLEAR EXPECTATIONS
  - ▶ Standard ISSA specifications for Guidelines
  - ▶ DOT (not always the best for locals)
  - ▶ Sharing of Local Specification
- ▶ Restrictions- (daily maximums etc..)understand the cost of them
- ▶ Larger work windows.
- ▶ Enforcement of the Specifications
  - ▶ Calibrations
  - ▶ Get what you are paying for.



# Specifications

- ▶ Scope (avoid change orders with clear scope)
- ▶ Working Days
- ▶ Liquidated Damages for smaller items
- ▶ Guidelines or Gospel?
- ▶ If you want a specific product or change, ask!
- ▶ Contractors often meet special requests



# Damages

In addition, the Contractor shall pay the following sums for the associated liquidated damages:

<b>Failure to provide and/or non-compliance to or violation of accepted construction scheduling and/or phasing, per 6-1 and 6-2</b>	<b>\$250.00</b>	<b>per each calendar day</b>
<b>Failure to provide and/or non-compliance with accepted Traffic Control Plans per 6-1 and 7-10.3</b>	<b>\$250.00</b>	<b>per each calendar day</b>
<b>Performance of unauthorized work, per 2-6</b>	<b>\$150.00</b>	<b>per each incident</b>
<b>Performance of work outside of approved working hours without written approval</b>	<b>\$150.00</b>	<b>per hour</b>
<b>Failure to provide adequate Project Site Maintenance 24/7, per 7-8</b>	<b>\$150.00</b>	<b>per each calendar day</b>
<b>Storage of equipment and/or materials in public streets, per 7-10.2</b>	<b>\$250.00</b>	<b>per each calendar day/incident</b>
<b>Failure to raise manholes within 3 working days of pavement completion, per 301-1.6 and 301-1.9</b>	<b>\$250.00</b>	<b>per each incident</b>
<b>Failure to provide temporary layout lines (cat-tracks) within 24 hours and/or permanent markings installed within 3 working days of pavement completion, per 310-5.6.1</b>	<b>\$250.00</b>	<b>per each calendar day</b>
<b>Failure to provide adequate street sweeping within 24-48 hours, per 302-4 and 302-2</b>	<b>\$500.00</b>	<b>per each calendar day</b>



# Share information

- ▶ Garbage routes
- ▶ Green Waste
- ▶ Traffic Patterns
- ▶ Stockpiles
- ▶ Difficult Residents
- ▶ Punch List



# EQUIPMENT

- ▶ Combine Slurry Seal and Micro Application if needed
- ▶ Gradation, Rut Fill, Leveling, etc....
- ▶ Chip Seal Equipment is also interchangeable between emulsion and hot applied.



# Word Spreads


- ▶ Agency partnering with contractor is always better (contractors can red flag agencies)
- ▶ Agency can also look at RFQ/RFP and multi year contracts (agencies can red flag contractors)
- ▶ You can have efficient pricing and good quality with solid specifications, partnering, knowledge, and a good plan.
- ▶ Renewable contracts are a great way to partner long term



# Expectations

- ▶ Have reasonable expectations
- ▶ Visit neighboring sites and owners
- ▶ Attend training
- ▶ Understand what the product should do over time
- ▶ Share these expectations with the travelling public and residence





The Bitterness of Poor  
Quality Remains Long  
After the Sweetness of  
Low Price is Forgotten!



# Questions

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